Michael Pak / Regional Director, SVP

Michael Pak is a regional director at Fidelity Institutional (FI), the Fidelity Investments business that offers financial professionals and institutions access to the investment, technology, and platform solutions they need to service their clients and grow their businesses.
In this role, Mr. Pak is responsible for the sale of Fidelity mutual fund products and services through financial institutions, planners, registered investment advisors, insurance firms, and various other intermediary channels in parts of Washington State (SEATTLE based)and all of Alaska.
Prior to assuming his current position (2010-present), Mr. Pak held various roles at Fidelity (1997-2004), including internal and external wholesaler. Previously, Mr. Pak was an external wholesaler at American Funds Distributors (2005-2009)and a financial services representative at John Hancock Financial Services. He has been in the financial industry since 1993.
Mr. Pak earned his bachelor of science degree in business administration, with a concentration in finance, from Boston University. He also holds the Financial Industry Regulatory Authority (FINRA) Series 6, 7, 26, and 63 licenses.

Dr. Nils Bierkamp, Portfolio Strategist

Nils Bierkamp is a portfolio strategist on the Portfolio Construction Guidance (PCG) team at Fidelity Institutional® .
Prior to joining Fidelity in December 2017, Mr. Bierkamp was a senior analyst at Wells Fargo Advisors where he engaged in client portfolio construction and implementation from 2015 to 2017, and a senior vice president of portfolio management at Vescore where he was head of trading and execution.Mr. Bierkamp earned his Diplom-Kaufmann in economics and his doctorate in statistics and economics from Friedrich-Alexander Universität Erlangen-Nürnberg. He holds the Financial Industry Regulatory Authority (FINRA) Series 7 and 66 licenses.